

AUTO PARTS PRODUCT

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Foreword

The auto parts business is growing in Nigeria and Indonesia has lots chance to improve. According to Nigeria's Vice President, the country's annual vehicle demand is 720,000 units and local production is only able to supply 14,000 units. Therefore, importation (mainly of used cars) have continued to fill the supply shortfall. The NADDC said the country spends about \$8 billion each year on imported vehicles. Although automobiles and related components are not on the Central Bank's list of 45 products ineligible for foreign exchange, the difficulty assemblers face obtaining foreign exchange has led to increased prices and reduced consumer demand. Corporate organizations, the largest buyers of new vehicles, have reduced or postponed purchases, thereby extending the replacement cycle of their fleet from four to seven years.

If we look the fact in the street, Japanese brands dominate the new and used vehicle market, controlling almost a third due to their perceived reliability among consumers. In addition, the growing number of used cars in Nigeria is driving demand for spare parts.

A report by PWC indicates that the growth of companies with products and services supporting auto assembly will improve Nigeria's chances of becoming an automotive hub and provide more economic activity. Progression from basic semi-knock down (SKD) assembly to complete knock down (CKD) or manufacturing is highly dependent on growth of auxiliary industries and supporting infrastructure such as electricity. Therefore, building capacity for components such as batteries, belts, lights and tires is key for the success of Nigeria's auto policy. In addition, there are existing gaps in repair, which will become even more obvious with increased local manufacturing.

As for International Exhibition there are West Africa Automotive Show in May 17 – 19th and Lagos Motor Fair and Auto Parts Expo in May 9 -14th that showcase supply and need of the sector.

Finally with this book of catalogue, Indonesian Trade Promotion Center Lagos will continue to support and promote Indonesian auto parts products to business partners here in Nigeria.

Sincerely,

Hendro *Director ITPC Lagos*

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COMING SOON

ACCU-Astra Autoparts

PT Astra Otoparts Tbk (AOP) is a subsidiary of Astra that completes the total automotive value chain in its role as the manufacturer and distributor of automotive components for vehicle manufacturer and retail consumers in Indonesia and other countries through a network of 56 business units, subsidiaries, associates and joint ventures. AOP shares are listed on the Indonesia Stock Exchange with market capitalization of Rp6 trillion at the end of 2019. Astra Otoparts is committed to aligning manufacturing capabilities to Industry 4.0, reflected by the presence of the business unit Winteq (Workshop for Industrial Equipment) as a pioneer in the implementation of smart factory and the appointment of PT Akebono Brake Astra Indonesia as a lighthouse candidate of Industry 4.0 implementation in Indonesia.

Products and Services:

AOP fulfills the need of various components and spare parts for four-wheeler and two-wheeler vehicles, including electrical, engine, body and chassis, and power train products. AOP has a variety of well-known product brands that embody with leading quality standards, among others Aspira, Federal and various manufacturers-related brands such as GS Astra, Kayaba, and SKF.

Production Facilities:

In order to meet customer demands for production requirements, both in terms of appropriate volume and product variety, AOP applies production standards that prioritize advanced processes and technology as well as careful production scale planning to achieve a competitive cost structure and productivity. AOP also establishes a regional track record by investment in two automotive component companies in Vietnam and a joint venture in China. Further, it is also an honor for AOP to receive acknowledgment from the Ministry of Industry for PT Akebono-Brake Astra Indonesia being selected as the light house candidate of Industry 4.0 implementation in Indonesia.

Contact:

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International Division

PT. Astra Otoparts Tbk.

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II. Pegangsaan Dua KM 2,2

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http://www.component.astra.co.id/
https://www.astra.co.id/Business/Automotive/Component/Astra-Otoparts

ACCU-INCOE

INCOE battery is a reputable brand battery manufactured by PT Century Batteries Indonesia with PT. Astra Otoparts Tbk as the sole distributor. The INCOE battery brand has been internationally recognized in over 40 countries worldwide.

SINGLE DISTRIBUTOR - PT. Astra Otoparts Tbk.

PT Astra Otoparts Tbk is a leading group of companies engaged in manufacturing and distributing automotive parts, serving below market:

Domestic automotive manufacturers (Original Equipment Market / OEM)

After market/
Replacement parts

Exports (covering Asia Oceania, Middle East and Africa)

As a leading group of companies, we constantly develop our manufacturing technology capabilities through strategic joint ventures as well as technical assistance agreements with automotive component manufacturers from Japan and Europe.

Our subsidiary companies' products are widely applied in car and motorcycle original manufacturers, such as Toyota, Daihatsu, Isuzu, Mitsubishi, Suzuki, Honda, Yamaha, Kawasaki and Hino.

With 25 years of expertise in distribution network, the INCOE battery has wide coverage and customers can find the products easily throughout Indonesian market.

PRODUSEN - PT. Century Batteries Indonesia

PT Century Batteries Indonesia (CBI) is an affiliated company of PT Astra Otoparts which engages in lead acid battery industry with brand name of INCOE for automotive 4 wheeler vehicles as well as non-automotive application.

CBI products are divided into two categories: four-wheeler vehicles consisting of conventional, hybrid and maintenance free batteries while non-automotive batteries consisting of batteries for golf carts and deep cycle maintenance free batteries for lamps, solar panel and UPS.

Currently, CBI products have been marketed for domestic and export markets to Asia, Australia, Europe, Middle East to Africa. Standard reference of CBI products are:

- SNI (Indonesian National Standard)
- JIS (Japanese Industrial Standard)
- AS (Australian Standard)

CBI implements a documented quality management system ISO 9001: 2008, so that consistency of customer satisfaction embodiment is more systematic, maintained, and developed. In carrying out its activities CBI continuously strives to improve environmental performance, safety, and occupational health as well as the concern of its employees by implementing ISO 14001: 2004 and SMK3 management system.



Product:

MAINTENANCE FREE BATTERY

	Battery Type		FOB Jakarta
	Old JIS	New JIS	Wet Charged
	MF NS 40(S) / L(S)	32B20/ L(S)	29.03
	MF NS 40 Z(S) / L(S)	36B20/ L (S)	33.29
	MF N 40 / L	32C24/ L	33.73
	MF NS 60(S) / L(S)	46B24/ L(S)	38.13
Ä	MF N 50 / L	48D26/ L	39.02
JIS TYPE	MF 55D23 R/ L	55D23/ L	48.06
S	MF N 50 Z / ZL	55D26/ L	45.46
ï	MF 80D26 R/ L	80D26/ L	47.72
	MF NS 70 / L	65D26/ L	48.92
	MF N 70 / L	65D31/ L	50.90
	MF N 70 Z/ L	75D31/ L	57.20
	MF NX120-7/ L	MF 95D31/ L	61.20
	MF 544-59 / 64		35.37
	MF 545-19		40.46
JE	MF 555-59 / 65		41.23
Σ	MF 566-38		45.54
DIN TYPE	MF 588-27		58.53
۵	MF 562-19		48.07
	MF 574-12		53.85
	MF 580-24		57.53

Warranty Claim 1.00%

CONVENTIONAL BATTERY

	Battery Type		FOB Jakarta
	Old JIS	New JIS	Dry Charged
	12N24-3/4	26A19R / L	25.00
	NS 40(S) / L(S)	32B20R(S) / L(S)	24.67
	NS 40 Z(S) / L(S)	36B20R / L	28.31
	N 40 / L	32C24R / L	28.67
	NS 60(S) / L(S)	46B24R / L	32.40
	N 50 / L	48D26R / L	33.18
щ	N 50 Z / L	55D26R / L	38.64
7	NS 70 / L	65D26R / L	41.59
JIS TYPE	N 70 / L	65D31R / L	43.27
F	N 70 Z / L	75D31R / L	48.60
	N 100 / L	95E41R / L	58.82
	N 120	115F51	72.40
	N 150 (27)	145G51	88.50
	N 200	190H52	115.92
	55D23 R / L	55D23R / L	40.85
	NX 120-7 / L	95D31R / L	52.03
	544-59 / 64		30.06
	545-19		34.40
/PE	555-59 / 65		35.04
OIN TYPE	560-48 / 49		40.56
DIN	566-38		38.72
_	570-24 / 29		45.70
	588-27		49.75

Warranty Claim 1.00%

Contact:

SOLE DISTRIBUTOR

PT Astra Otoparts Tbk

- Pegangsaan Dua Highway Km 2,2 Pegangsaan Dua, Kalapa Gading Jakarta 14250, Indonesia
- **62-21 4603550 4603560**
- **62-21 4607009 4607010**
- incoe.astra@aop.component.astra.co.id

 For international sales inquiry:
 international.trading@component.astra.co.id

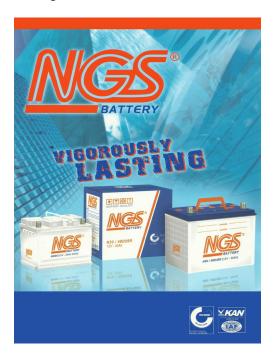
PRODUSEN

PT CENTURY BATTERIES INDONESIA

- Bekasi Highway Km.25 -Cakung Jakarta 13960, Indonesia
- 62-21 460 0880
- **62-21 460 1068**
- https://aki.incoe-astra.com/tentang-incoe

ACCU-NGS

The design of NGS battery is the assurance to optimum performance and dependability. The cell chemistry technology is designed to withstand vibration and any road condition. NGS battery is of superior design to meet the wide range of world most needed automotive batteries.





The design of NEO battery is the assurance to optimum performance and dependability. The cell chemistry technology is designed to withstand vibration and any road condition. NEO battery is of superior design to meet the wide range of world most needed automotive batteries.







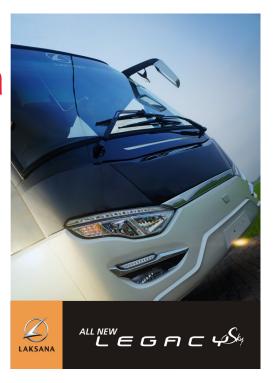
PT Indobatt Industri Permai

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 - +62 31 898 2389
- info@indobatt.com http://ngsbattery.co.id/contact-us

BUS-Karoseri Laksana

DRIVEN TO DELIVER THE BEST

We recognize that a company as large as ours has a certain responsibility to make the best of products and we're proud to be recognized for it. In accordance with our commitment we have received several certifications: ISO 9001-2008 for Quality Management System, ISO 14004-2004 for Environmental Management System, OHSAS 18001 for Occupational Health and Safety Management Systems-Requirements, and a Mercedes Benz certification for Bus Body Building based on Mercedes-Benz Bus Chassis OH 1518 EIII (2009) and OH 1526 EIII (2010).



Mission

OUR MISSION IS TO PROVIDE SAFE,
INNOVATIVE DESIGN, AND WORLD CLASS
QUALITY BUSES IN ACCORDANCE WITH THE
VARIETY OF CUSTOMER REQUIREMENTS.

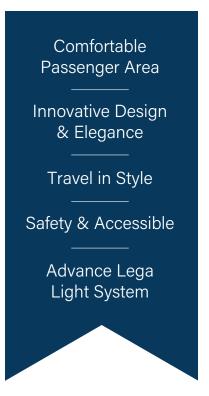






















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Office Hours

Monday-Thursday 08.00-17.00 Friday 07.30-17.00

CAR PANTING-BELKOTE

Founded in 2006, PT Bintang Chemical Indonesiais one of the fastest growing mid-size Paint and Coating manufacturer in Indonesia. Envisioned to be the most innovative paint and coating company in Indonesia, we are trusted on having high quality product with high standard and consistency, supported by innovative research and development as well as lean manufacturing system.

Initially focused on wood coating segment, in 2016, we saw potential growth opportunity in automotive refinish, metal and plastic coating due to the growth of mid-size community, which uses car and motorcycle as their secondary needs as well as the growth of infrastructure built up in Indonesia. This shifting embraced us to be a significant player in Indonesian automotive refinish market.

Dedication of our loyal human capital is one of the main key success of our incremental growth. We are building a culture of friendship, transparency, innovation and eagerness to do continuous improvement so that our human capital feels their work environment as their second home. We value our suppliers in a mutual, win-win partnership. We realize in this rapidly changing world, the partnership with our suppliers is essentially important. Without them, we would not be a leader in innovation as well as maintaining our competitiveness. We are proud by the engagement of more than 20 distributors all over Indonesia. Growing and developing market together as business partners.

Owing those capitals are building up our confidence to be positioned as a leader in Indonesian paint and coating industry. Tag lined as: "we grow, you grow", we are looking forward to work together with you.

















PT BINTANG CHEMICAL INDONESIA

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 West Jakarta 11820
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- info@belkote.co.id
- https://belkote.co.id/about-us-2/

LUBRICAN-PT. Jumbo International



PT. Jumbo Power International was founded in 1980, started its business by producing brake fluid and vehicle maintenance products and also as an importer of lubricating oil. over time in 2000 PT. Jumbo Power International started to develop its business by producing lubricants, and continues to develop its distribution network throughout locations in Indonesia. Until now our products have been exported to Malaysia, Australia, Philippines, Jordan, Lebanon, Yemen, Thailand and several other countries.

Through an extensive network throughout Indonesia, our products and services are already present and available in the community for easy access by consumers. Jumbo understands the importance of the Industrial and automotive sectors and focuses on our contribution to society so that every consumer can have a better quality and standard of living in the future.

PT. Jumbo Power International is committed to continuing to serve and provide protection to consumers through a wide range of industrial and automotive products.

Industrial products

Industrial Gear Oil

Hydraulic Oil

Rust Prevention Oil Straight Cutting Oil

Water Soluble Oil

Automotive products

Gasoline Engine Oil Diesel Engine Oil Transmission Oil Motorcycle Engine Oil Matic Engine Oil

Motorcycle Transmission Oil

Brake Fluids

Shock Absorber <u>Oil</u> Radiator Coolant

Maintenance Lubricant

Hydraulic Fluid Multi-Purpose Oils

Turbine Oils

Gear Oil

Compressor Oils

Grease

Contact:

Customer service

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- +62 812-8315-7878
- cs@jumbopower.com
- © cs@jumbopower.com

Moch. Sofian

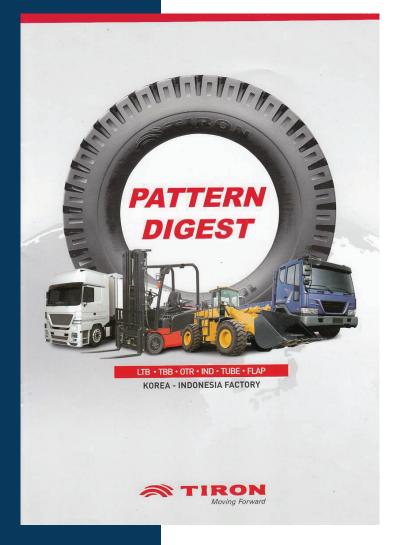
- JL. Syarifuddin Yoes RT.75 No.07 Balikpapan, East Kalimantan
- **(9)** 085828069888
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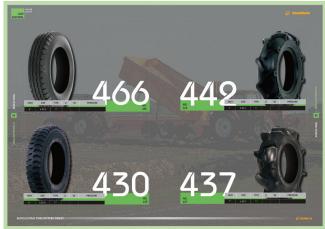
TYRE-Hung A

Belief of HUNG-A that the success of the company hinges on creating value rather than creating the product, is connected to the pride for the world class product. Products recognized for wide range of variety, functionality, economical efficiency and stability, ranges from various industrial tires, commercial rubber products to special rubber products to satisfy the global customers in Asia, Europe, US, Canada, Africa, Middle East etc.

HUNG-A will proactively localize the product manufacturing to quickly respond to the changing market trend and customer needs and will accelerate the competitive power to the global market with a more competitive product.

The efforts of HUNG-A to realize the dream of human with relentless passion and action is shining the value on all the roads to the global village.















Beneditus Soenardi (Mr)
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Cikarang, Bekasi, Jawa Barat

HEAD OFFICE Grand Slipi Tower Bldg, Lt. 25 Jl. S. Parman Kav.22- 24, Palmerah Jakarta 11480

TYRE-MULTISTRADA





PT Multistrada Arah Sarana Tbk. up until now has developed two brands of vehicle tire products, which are Achilles and Corsa. Achilles is a brand of car tire that is able to be used by Passenger Car type, Sport Utility Vehicle (SUV) and Light Truck with Steel Belted Tubeless type. And Corsa is a brand of tire for two wheeled vehicles.

PT Multistrada Arah Sarana Tbk or known as MASA (the Company) is an Indonesian tire manufacturer, that was prior known as PT Oroban Perkasa pursuant to Limited Company Entity Establishment Deeds No. 63 of 1988. The Company produces tire for fourwheels and two-wheels vehicle under our own brands (Achilles and Corsa) and off-take, covering domestic and export marketing area.

In its early years, the Company made use of its vast factory areas and modern technology, and it also directly received technical assistance in the form of design and distribution from Pirelli-Italy and Continental GMbh-Germany.

The year 2019 marked a significant change for the Company. It was during this year that the Company received a notification from the Controlling Shareholders on January 22, 2019. The notification informed the Company that the Controlling Shareholders, together with other shareholders of the Company and Michelin, had made and signed an Agreement for the Sale and Purchase of an Interest in PT Multistrada Arah Sarana Tbk.

Following up on this agreement specifically, on March 6, 2019 an acquisition of 87.59% of the Company's shares was done by Compagnie Générale des Etablissements Michelin (hereinafter briefly referred to as "Michelin"). The acquisition of shares continued with a Tender Offer, with a share purchase of 1,106,844,271 shares. As a result, Michelin's ownership in the Company was 9,149,766,702 shares (99.64%). With this acquisition made by Michelin, the Company is still in the process of transitioning from its old management to a new management under the auspices of Michelin.



















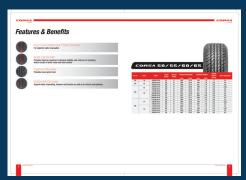












Factory and Export Sales

- ⑤ Jl. Raya Lemahabang km 58,3
 Desa Karangsari Cikarang Timur Bekasi
 Jawa Barat 17550
- +62 21 89140333

Indonesia Sales

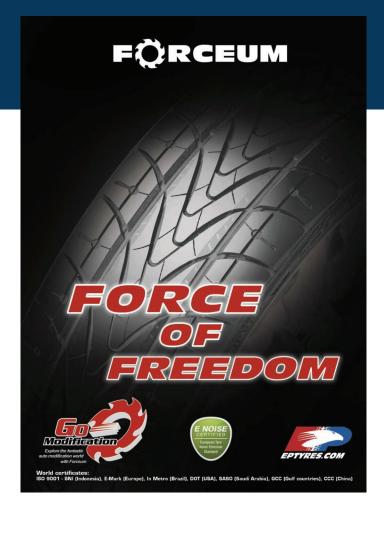
- Pondok Indah Office Tower 2 Lt. 12 Jl. Sultan Iskandar Muda Kav. V-TA Jakarta Selatan 12310
- +62 21 29353600

TYRES-FORCEUM

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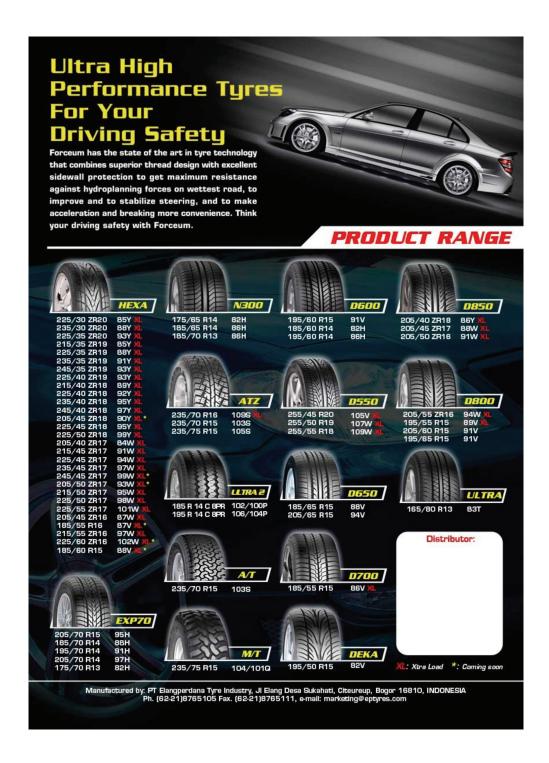
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LOREM IPSUM

Lorem Ipsum
Lorem Ipsum



Sorem Ipsum

ACCU-Selatan Jadi Jaya

PT. SEATAN JADI JAYA is one of the leading automotive battery manufacturers in Indonesia The company was established in 2005 and is located in Sidoarjo, Indonesia Since 2007 the company through its large investments, have grown to become one of the most big players on among automotive battery manufacturers in the world. PT. SELATAN JADI JAYA spread its wing to differ its division to fulfil the market demand of automotive batteries. PT. SELATAN JADI JAYA spea headed the manufacturing of Maintenance Free battery in Indonesia with high quality not only for car but for all range of automotive vechides and lighting. To become the first independent company, PT. SELATAN JADI JAYA has developed the all the lines to be integrated to support the fast, efficient and effective production line from raw material up to finished good. With this support, customers will receive their goods more earlier than usual expectation.











PT. Selatan Jadi Jaya

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6 0231 - 7878899

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CAR PAINTING-ALFATAMA INCIPTA

Alfatama Inticipta was officially established in November 30th, 1994, starting from scratch and, throughout the years, has become a progressive leading manufacturer of various coating products in Indonesia. Our product ranges from automotive refinish coating system, wood coating system to decorative coating system. Located in Semarang, Indonesia, our company aims to deliver a solution to our customers focusing on high quality products with competitive prices for both domestic and international market through professionalism, technology advancement, continuous innovation and technical support.













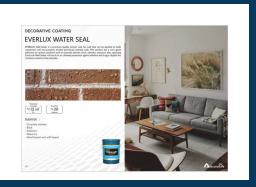












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ACCURA LEATHER

Accura is a manufacturer of Synthetic Leather and Microfiber which is made with OEM standards so that it is of high quality. First launched with Lizzio products which is the coldest upholstery upholstery in ASEAN is very stealing the attention of the automotive community. We realize that the market needs for high-quality exclusive products have made Accura launched for the needs of the automotive community.

With 3 choices of products namely Trax, Lizzio and Yutaka Accura present for the needs of automotive cars and motorcycles.

We have marketed our products not only in Indonesia but also in other countries such as Vietnam, Malasia, Singapore, South Korea, Bangladesh and Colombia. This is proof that Accura is a upholstery product that has been GO INTERNATIONAL!





Gio Lugiana

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